

THE STRATEGIC ROLE OF SUPPLIERS

Implementing sustainability practices within the organisation means taking decisions which take into consideration the potential long-term impact not only on the profitability of the Company, but also in all of the stakeholders both within and beyond the Company's boundaries. In this sense, the supply chain plays a fundamental role as strategic partner, as it is part of the Company's core processes. Since 2012, the Company

has focused on this area with regards to sustainability. First of all with a pilot program, which has over time evolved into a veritable program - the Supplier Sustainability Program - which allows Magneti Marelli to evaluate the level of sustainability of suppliers. The objective for the next few years is to extend the Program to 100% of direct suppliers, as well as creating dedicated instruments for dialogue and awareness-building.

Since 2012, sustainability has been a byword with suppliers.

INVOLVEMENT OF SUPPLIERS IN RELATION TO TURNOVER



VALORISE THE STEPS

Provide the supplier with a self-assessment form.

AREAS OF EVALUATION



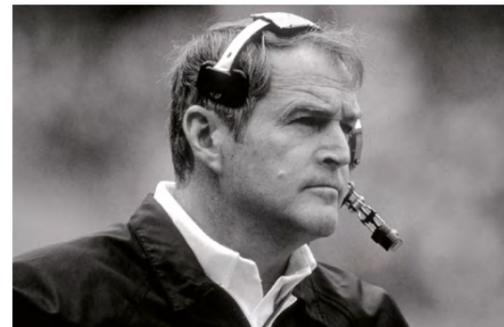
1° STEP

2° STEP

3° STEP

On-site inspections if necessary, according to the analysis of the self-assessment documentation received, conducted either by the Company itself or in collaboration with a third-party organisation, in order to verify and analyse the accuracy of the answers provided by the supplier to the questionnaire.

Analysis and final revision of results in order to define programs and plans for improvement together.



An American Football player and coach. He won 4 Super Bowls while coaching the Pittsburgh Steelers. In 1993 he entered the Pro Football Hall of Fame.

Being specialised in mathematics, I believed that everything was equal to the sum of its parts, until I began working with teams. Then, when I became a coach, I understood that a whole is never the sum of its parts - it is more, or less, according to how its members manage to work together.

Charles Henry "Chuck" Noll